

OTTO biography

October 2009

Survey says...



Thank you for completing our Dealer Survey. Your feedback is invaluable and helps us improve our products and services.

A few highlights:

- When asked what OTTO stands for, the overwhelming response was **"Quality and Responsiveness"**!
- 94% of those that responded have been OTTO dealers for **5 or more years**.
- What can OTTO improve upon? **More promotions!** Take a look down below to see the latest OTTO has to offer.
- **Winner of the iPod Nano** is Stacy Lowe of JSM Communications, Sheboygan Falls, WI. Thank you, Stacy, for your great feedback!

KEEPING CURRENT

New Products

Two Wire Monitoring Kits Available!

"This Two Wire Monitoring Kit is ideal for retailers, hotels, casinos and restaurants," said John Rehayem, Director of Sales. "It's an affordable solution for businesses that need to provide discrete security, or want to communicate quickly to provide exceptional service."

The two wire monitoring kit delivers unparalleled performance and is built for hard use. The acoustic tube with a rubber ear tip twists off so it is ideal for sharing between shifts and adjusts easily to fit either ear.

The Two Wire Monitoring Kit features:

- Soft-touch Push-to-Talk (PTT)
- Built-in microphone
- Black Kevlar reinforced cable
- Clothing clip



Model Numbers:

In Stock Now

E1-EC2MG131 – Motorola CP200, GP300, P1225 – \$35.75

Coming Soon!

E1-EC2KA131 – Kenwood TK250, ProTalk – \$35.75
E1-EC2KB131 – Kenwood TK480, 2180/3180 – \$42.25
E1-EC2MJ131 – Motorola HT1250, HT750 – \$42.25
E1-EC2MA131 – Motorola HT1000, XTS Series – \$42.25
E1-EC2MM131 – Motorola EX500/600, GP344/388 – \$42.25
E1-EC2CS131 – ICOM F11, F24, F33GT – \$35.75
E1-EC2CM131 – ICOM F30GT, F50, F60 – \$42.25

RECENT WINS

Where's OTTO?

Just like *Where's Waldo*, you can find OTTO almost anywhere! Look around in restaurants, hotels, casinos, your local police and fire departments, and even at sporting events and you'll likely find OTTO in action.

At a recent pre-season football game, a cameraman was seen wearing an OTTO heavy duty headset provided by Keller Communications.

When you find OTTO in use, take a picture and email it to: marketing@ottoexcellence.com

Special Offers V2 Speaker Microphones, 10% Off Dealer Pricing!

Dealers save 10% on selected speaker microphones including all Legacy, Profile, Pro Series, Evolution and Genesis models. [Click for terms and conditions.](#)

Call Customer Service today at 888-234-OTTO (6886) to save.



NEW LITERATURE—AVAILABLE NOW!

[OTTO Antenna Speaker Microphones 2009-27](#)

[OTTO Dealer Price Books 2009-01](#)

[OTTO List Price Books 2009-02](#)

[OTTO Communications Catalog 2009-20](#)

UPCOMING EVENTS

AUSA

Washington, D.C.
October 5–7, 2009
Booth 165

HOLIDAY HOURS

Thanksgiving
November 26–27
OTTO Closed

Christmas
December 25–26
OTTO Closed

“We are what we repeatedly do. Excellence, therefore, is not an act but a habit.”

~ Aristotle

Call Toll-Free 888-234-OTTO or 847-428-7171 for pricing and product availability, or visit our website at www.ottoexcellence.com.

OTTO
Expect Excellence.